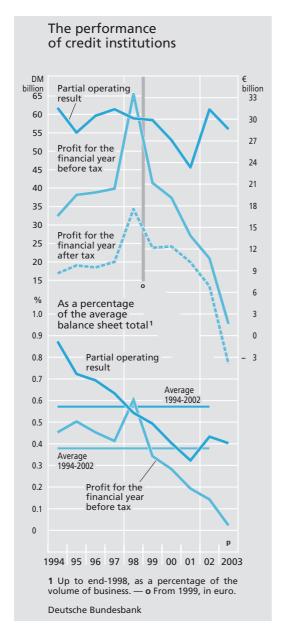
The performance of German credit institutions in 2003

Last year still saw no substantial recovery in the performance of German credit institutions. Sluggish cyclical development and the necessary restructuring processes in the banking industry weighed heavily on many institutions' profitability, although noticeable differences in performance were observed across the various categories of banks. Their published nonconsolidated financial statements indicate that, on balance, German banks continued to achieve only weak net income from their operating business in financial year 2003. However, they were able to make progress in their efforts to reduce costs and increased considerably their earnings from proprietary trading. Moreover, a certain easing in risk provisioning was observed. However, the slide in the "extraordinary account" depressed overall earnings to a considerable extent. As a result, the profit for the financial year before tax fell perceptibly; if taxes on income and earnings are taken into account, the figure was actually negative. For financial year 2004, however, an easing of the situation is in sight as improvements in expenditure, in particular, are becoming more evident and the real economic recovery is likely to have a positive impact on the credit institutions' earnings.



Income from interest business

Decrease in net interest received In 2003 interest business developments were characterised mainly by banks' efforts to create the conditions for a structural improvement in their performance by consistently adjusting their balance sheets for risk assets. However, the decline in the volume of business, particularly in the area of riskier loans with a higher rate of interest, depressed net

interest received. Following an improvement in the interest business in 2002, net interest received fell by €3.8 billion to €81.8 billion in 2003. Unlike the situation in 2002, the further marked decrease in interest received (by €35.7 billion to €308.8 billion) could not be offset by a reduction in interest paid (by €31.9 billion to €227.0 billion). As a result, the interest margin – the ratio of net interest received to the balance sheet total – fell from 1.20% in financial year 2002 to 1.16% in 2003.

On the liabilities side, banks did benefit from the stronger preference for liquidity among investors, which effected a marked increase in their sight deposits, thus perceptibly decelerating interest paid. At more than 10%, overnight deposits of domestic non-banks reached a percentage of their balance sheet total last seen at the end of the 1960s. However, the weak development of interest received, which was caused by the banks' ongoing reduction of mainly higher-interest bearing risk assets, was the factor determining the overall picture. For example, lending to the domestic private sector as a percentage of the balance sheet total declined again in 2003. Against a backdrop of weak investment activity, the share in the business volume of loans to enterprises, in particular, registered a further decline. At 121/2%, it was clearly below the average for the last 30 years of just under 161/2%. Although the percentage of the more important loans to households rose slightly in relation to the balance sheet total in the year under review to just under 29%, it was nevertheless still below its long-term average.

Weak interest received owing to waning importance of loans to enterprises

Performance of the various categories of banks in 2002/2003 p

€ million

| | Partial oper | erating | Operating | result ² | Profit for t financial y before tax | ear | Memo item Balance sheet total 4 | |
|--|--------------|---------|-----------|---------------------|---|---------|------------------------------------|-----------|
| Category of banks | 2002 | 2003 p | 2002 | 2003 p | 2002 | 2003 p | 2002 | 2003 p |
| All categories of banks | 31,571 | 28,836 | 6,997 | 17,353 | 10,920 | 1,850 | 7,129,090 | 7,027,988 |
| Commercial banks | 8,847 | 5,141 | 3,472 | 4,793 | 909 | - 5,683 | 2,309,650 | 2,251,587 |
| Big banks | 4,328 | 266 | 58 | 649 | - 1,931 | - 7,315 | 1,601,526 | 1,533,976 |
| Regional banks and other commercial banks | 4,423 | 4,741 | 3,357 | 4,016 | 2,789 | 1,506 | 676,254 | 689,268 |
| Branches of foreign banks | 96 | 134 | 57 | 128 | 51 | 126 | 31,870 | 28,343 |
| Landesbanken | 4,327 | 5,110 | - 2,098 | 2,340 | 1,302 | - 2,233 | 1,644,026 | 1,639,615 |
| Savings banks | 8,996 | 9,374 | 2,641 | 4,615 | 3,427 | 4,805 | 975,490 | 974,186 |
| Regional institutions of credit cooperatives | 582 | 176 | 120 | 130 | 309 | 49 | 213,520 | 203,899 |
| Credit cooperatives | 4,157 | 4,492 | 945 | 2,555 | 2,517 | 2,895 | 548,026 | 553,146 |
| Mortgage banks | 2,293 | 2,332 | 593 | 1,198 | 1,285 | 830 | 929,571 | 877,381 |
| Special purpose banks | 2,369 | 2,211 | 1,324 | 1,722 | 1,171 | 1,187 | 508,807 | 528,174 |

1 Net interest and net commissions received less general administrative spending. — 2 Partial operating result plus net profit or net loss on financial operations, net other operating income or charges and net income or net

charges from the valuation of assets (other than financial fixed assets). — **3** Operating result plus net other and extraordinary income or charges. — **4** Annual average.

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Declining interest margin at commercial banks Net interest received declined primarily at commercial banks. In this category of banks, the big banks in particular, which in the previous year had contributed heavily to the rise in interest business, registered a marked decline in net interest received. All in all, they suffered a drop in the interest margin of 0.25 percentage point to 0.85%. The sharp reduction in interest paid was not enough to offset the renewed decline in interest received from lending and money market transactions and the perceptible decrease in current income from shares in affiliated enterprises. This decrease resulted to a large extent from the sale by a big German bank of its stakes in industry in the previous year.

At the commercial banks - and especially at the big banks – weak interest received would appear to be related to the distinct reduction in risk assets. The ratio of loans to the balance sheet total has declined markedly and continuously since the end of the 1990s, while the corresponding share of big banks' loans to domestic enterprises and households fell from 40% in 1999 to 271/2% in the year under review. At the same time, in contrast to other banking groups, the big banks were unable to benefit on the liabilities side from an increase in non-banks' sight deposits. As in the past few years, overnight deposits accounted for just under 12% of the balance sheet total - 31/4 percentage points below the average of the past 30 years.

Determinants of the weak net interest received at big banks

Interest received by credit institutions

| Item | 2001 | 2002 | 2003 p |
|--|-----------|-------------------------|--------|
| | € billion | | |
| Interest received (total) | 382.4 | 344.5 | 308.8 |
| from lending and money market | | | |
| transactions | 298.1 | 266.0 | 243.6 |
| from debt securities and | | | |
| Debt Register claims | 65.0 | 57.9 | 50.7 |
| Current income (total) | 17.4 | 17.4 | 11.0 |
| from shares and other | | 7. | |
| variable yield securities | 9.8 | 7.2 | 6.5 |
| from participating interests 1 | 2.2 | 1.8 | 1.2 |
| from shares in affiliated | 2.2 | 1.0 | 1.2 |
| enterprises | 5.4 | 8.4 | 3.3 |
| Profits transferred under | 5 | " | 5.5 |
| profit pooling and profit | | | |
| transfer agreements | 1.9 | 3.1 | 3.5 |
| | Vear-on- | year chan | 70 |
| | in % 2 | year charr | ge, |
| Interest received (total) | + 3.4 | - 9.9 | - 10.4 |
| from lending and money | | | |
| market transactions | + 2.5 | - 10.8 | - 8.4 |
| from debt securities and | | | |
| Debt Register claims | + 7.2 | - 10.9 | - 12.5 |
| Current income (total) | + 2.3 | + 0.4 | - 37.0 |
| from shares and other | | | |
| variable yield securities | + 23.9 | - 26.6 | - 9.7 |
| from participating interests 1 | - 2.3 | 15.4 | 22.5 |
| from shares in affiliated | - 2.3 | - 15.4 | - 33.5 |
| enterprises | - 21.4 | + 56.4 | - 61.2 |
| Profits transferred under | -21.4 | 7 30.4 | - 01.2 |
| profit pooling and profit | | | |
| transfer agreements | + 37.3 | + 62.2 | + 14.5 |
| , and the second | D | | |
| | | ge of the sheet tota | |
| Interest received (total) | 5.39 | 4.83 | I 4.39 |
| from lending and money | 3.55 | 1.03 | 1.55 |
| market transactions | 4.20 | 3.73 | 3.47 |
| from debt securities and | | | |
| Debt Register claims | 0.92 | 0.81 | 0.72 |
| Current income (total) | 0.25 | 0.24 | 0.16 |
| from shares and other | | | |
| variable yield securities | 0.14 | 0.10 | 0.09 |
| from participating | | | |
| interests 1 | 0.03 | 0.03 | 0.02 |
| from shares in affiliated | 0.08 | 0.12 | 0.05 |
| enterprises Profits transferred under | 0.08 | 0.12 | 0.05 |
| profit pooling and profit | | | |
| | 0.03 | 0.04 | 0.05 |

¹ Including amounts paid up on cooperative society shares. – 2 Statistical changes have been eliminated.

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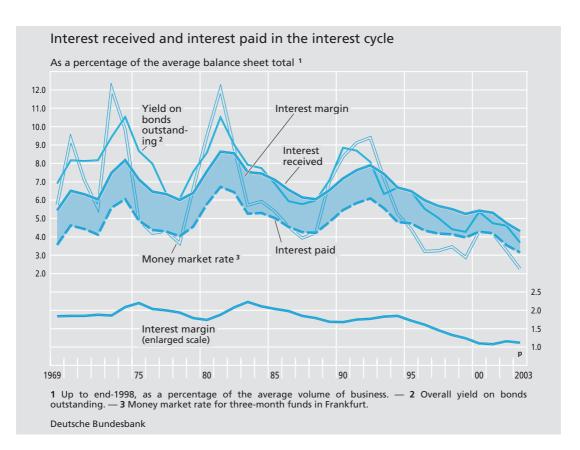
However, even those banking groups whose net interest received traditionally accounts for a far larger share of operating business also saw that share decline in 2003. At savings banks it was down from 81.3% to 80.6% on the year and at credit cooperatives down from 79.1% to 75.4%. At the same time, however, both the savings banks and the credit cooperatives registered a slight increase in net interest received (+€0.3 billion to €23.5 billion and +€0.4 billion to €14 billion respectively). As a result, the interest margin, which is traditionally much higher at these two categories of banks than at the other categories of institutions, remained virtually unchanged in financial year 2003 at 2.42% for the savings banks and 2.53% for the credit cooperatives. At the savings banks, however, this was partly a result of the first decline in the volume in business for ten years. Of those categories of banks which, owing to their focus on interbank and wholesale banking business, typically have a narrower interest margin, the Landesbanken managed to increase their net interest received again moderately from €9.7 billion in 2002 to €10.3 billion. By contrast, the regional institutions of credit cooperatives recorded a considerable decline of €0.5 billion in net interest received, taking that position to €0.9 billion. While the volume of business increased slightly, the interest margin fell by 0.2 percentage point to 0.46%.

Slight increase in interest margin at savings banks and credit cooperatives

Net commissions received

Following an already weak result in the previous year, net commissions received by German banks in financial year 2003 – at

Stagnation of net commissions received

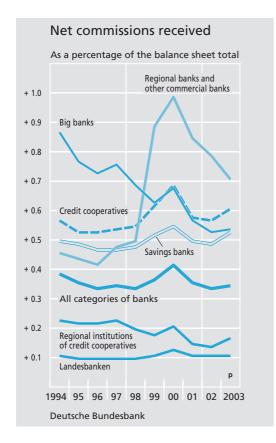


€24.4 billion – were more or less stagnant. The slight rise in commissions received was largely offset by a rise in commissions paid.

Determinants of weak commissions result On a positive note, however, banks managed to stabilise their net commissions received despite generally declining turnovers in German share trading and the underwriting business. Mainly as a result of increasing share prices since the second quarter of 2003, banks were able to post growth in their income from securities and safe custody business during the rest of the year. Growth – in some cases considerable – was also achieved in commissions from payment transactions. By contrast, commission business declined at subsidiaries.

At the commercial banks – which earned just under 55% of the domestic credit institutions' net commissions received - net commissions received fell to €13.2 billion, or -€0.6 billion year on year. However, this was less the result of declining commission business at the big banks than at the other commercial banks. By contrast, savings banks and credit cooperatives benefited from a higher net figure for commissions received. Savings banks increased their net commissions received by €0.4 billion to €5.2 billion while credit cooperatives posted growth in this item of €0.3 billion to €3.4 billion. Even so, as a percentage of operating business of less than 20%, commission income at these two categories of banks continues to play a relatively minor role.

Net commissions received, by category of banks



Net profit or net loss on financial operations

Marked increase in own-account trading In the light of the ongoing price recovery in the international equity markets, domestic banks were again able to boost considerably their net profit on financial operations in financial year 2003. With net profit of €6.4 billion in own-account trading, German credit institutions attained record figures last seen in 2000; in 2003 they increased their year-onyear net profit on financial operations by €3.5 billion. This was again largely attributable to the big banks. Following an extraordinarily poor result in 2002, these banks doubled their net profit on financial operations and achieved the highest net profit figure ever achieved in own-account trading (€4.9 billion). By comparison, trading in the other categories of banks benefited only moderately from rising equity prices. The Landesbanken even registered a slight decline in their net profit on financial operations.

Administrative expenditure

Cost-cutting programmes at the large German credit institutions again had an obvious positive impact on administrative expenditure in 2003, even though that impact was far weaker than in the previous year. At €77.3 billion, general administrative spending in the year under review was only €1.0 billion down on the previous year's level. In 2002 domestic banks had already reduced their administrative costs by €2.7 billion. Major administrative savings were recorded by the big banks. They cut their general administrative spending from €21.8 billion to €21.0 billion. Even so, the considerable reduction in the balance sheet total in this category of institutions resulted in an increase in administrative costs as a percentage of the volume of business. By contrast, savings banks and credit cooperatives recorded a further increase in general administrative spending again in 2003.

Although domestic banks reduced the number of employees even more strongly in 2003 than in 2002, extensive severance payments prevented them from further reducing staff costs in the period under review. While the number of employees decreased by 27,000, or 3.7%, staff costs stagnated at €41.6 billion in financial year 2003. Most of the job cuts (17,000) again occurred in the private banking sector. Even so, commercial banks only

Easing on the cost side ...

... not caused by lower staff costs ...

Structural data on German credit institutions

| | Number of i | nstitutions 1 | | Number of b | ranches 1 | | Number of employees 2 | | | |
|--|-------------|---------------|--------|-------------|-----------|--------|-----------------------|-----------|-----------|--|
| Category of banks | 2001 | 2002 | 2003 p | 2001 | 2002 | 2003 p | 2001 | 2002 | 2003 p | |
| All categories of banks | 2,518 | 2,419 | 2,294 | 37,585 | 35,340 | 33,753 | 734,350 | 717,150 | 690,350 | |
| Commercial banks | 304 | 355 | 356 | 5,576 | 5,122 | 5,105 | 3 220,700 | 3 209,850 | 3 192,900 | |
| Big banks | 4 | 4 | 4 | 2,369 | 2,256 | 2,221 | | | | |
| Regional banks | 221 | 245 | 231 | 3,194 | 2,849 | 2,861 | | | | |
| Branches of foreign banks | 79 | 106 | 121 | 13 | 17 | 23 | | | | |
| Landesbanken | 13 | 13 | 13 | 604 | 553 | 571 | 42,800 | 41,850 | 40,500 | |
| Savings banks | 534 | 519 | 489 | 16,648 | 15,628 | 14,757 | 282,850 | 278,800 | 271,900 | |
| Regional institutions of credit cooperatives | 2 | 2 | 2 | 18 | 12 | 12 | 6,950 | 6,050 | 5,400 | |
| Credit cooperatives | 1,621 | 1,490 | 1,394 | 14,584 | 13,889 | 13,201 | 4 169,900 | 4 168,950 | 4 168,250 | |
| Mortgage banks | 28 | 25 | 25 | 136 | 117 | 76 | | | | |
| Special purpose banks | 16 | 15 | 15 | 19 | 19 | 31 | 5 11,150 | 5 11,650 | 5 11,400 | |
| Memo item Building and loan | | | | | | | | | | |
| associations | 29 | 28 | 27 | 3,694 | 2,843 | 2,822 | 6 21,450 | 6 20,950 | 6 20,600 | |
| Postbank | 1 | 1 | 1 | 12,792 | 12,667 | 10,645 | | | | |

1 Source: Bank office statistics, in: Deutsche Bundesbank, Banking statistics, Statistical Supplement to the Monthly Report 1, p 104 (German edition). The term "credit institution" is used as in the Banking Act, resulting in divergences from data in "Balance sheet statistics" and "Statistics on the profit and loss account".—
2 Excluding Bundesbank and Postbank. Sources: Data provided by

associations. Part-time employees are counted on a per capita basis. — 3 Employees in private banking, including mortgage banks established under private law. — 4 Only employees whose primary occupation is in banking. — 5 Employees in public mortgage banks (mortgage banks established under public law) and special purpose banks established under public law. — 6 Only office-based employees.

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managed to reduce their staff costs by €0.4 billion to €17.0 billion. Savings banks even registered a slight increase in staff costs (by €0.4 billion to €11.7 billion), despite shedding jobs. Staff costs also rose slightly at the credit cooperatives in financial year 2003 while only a relatively moderate number of jobs were shed in this category of banks. The Landesbanken achieved the largest relative reduction (5.6%) in staff costs, taking their figure to €3.4 billion.

The slight drop in general administrative spending in 2003 was mainly a result of developments in other administrative spending, ie mainly non-staff expenditure, expenditure on third-party services and depreciation of tangible fixed assets. All in all, domestic credit institutions managed to reduce their other

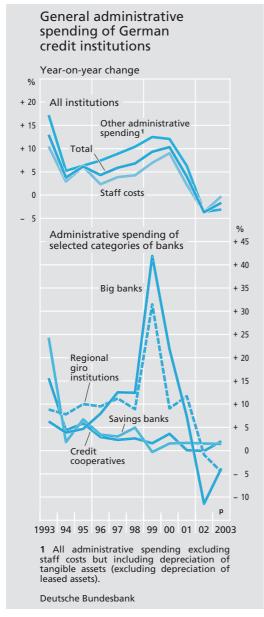
administrative spending by €1.0 billion to €35.7 billion. Savings in this area were realised primarily by commercial banks. Both big banks and regional banks made progress in this area.

Net other operating income or charges

The balance of other operating income or charges made an unusually large positive contribution to the overall result again in financial year 2003. At €3.8 billion, this figure was even slightly up on the high result of the previous year. Apart from the regional banks and other commercial banks, which, as in the past few years, achieved the highest net other operating income or charges (€1.4 billion), the credit cooperatives also made a dis-

Net other operating income or charges made a positive contribution to the overall result

... but rather by cutting other administrative spending



tinctly positive contribution to the operating result in 2003 (\in 1.0 billion, following \in 0.5 billion in 2002).

Operating result before the valuation of assets

Improved cost/ income ratio ... Overall, the decline in the partial operating result, ie the sum of net interest and net com-

missions received and the general administrative spending, was more than offset by the marked increase in net income from ownaccount trading. As a result, there was ultimately a slight increase in the operating result before the valuation of assets from €38.2 billion in 2002 to €39.1 billion in the period under review. Consequently, the cost/income ratio also improved somewhat in 2003. However, the decline in this ratio was far smaller in the period under review than in 2002. Besides the big banks and the regional institutions of credit cooperatives, all categories of credit institutions registered a slight improvement. The improvement was particularly strong at the credit cooperatives and the Landesbanken.

The picture is somewhat different, however, if the cost/income ratio is related to gross earnings. The perceptible decline in interest received left its mark on earnings. This ultimately led to a rise in the ratio of general administrative spending to gross earnings (defined as the sum of net interest received and net commissions received) of 1.5 percentage points to 72.8%, following a decline of 6.2 percentage points in 2002. Owing to the marked fall in their net interest received, this increase was concentrated, however, at the big banks and the regional institutions of credit cooperatives.

... although not in relation to gross earnings

Net income or net charges from the valuation of assets

After having increased their risk provisions sharply in the previous year, German banks trimmed them back in the year under review. Risk provisions nonetheless remained high and

Decline in risk provisioning, but with continued marked negative impact on earnings again had a strong negative impact on earnings. Net charges from the valuation of loans, claims and securities totalled €21.8 billion in 2003, ie less than in the previous year. On the one hand, write-offs and write-downs dropped by €10.9 billion to €23.4 billion; on the other hand, however, value adjustments and release of provisions fell by €1.4 billion to €1.6 billion.1 Even so, on balance there was a perceptible decline in valuation expenditure; in relation to the average balance sheet total, it was 0.31% in the year under review, following 0.28% in 2001 and 0.44% in 2002. Furthermore, in 2003 (in accordance with section 340 (g) of the German Commercial Code) €1.9 billion net was transferred to the fund for general banking risks. The increase in this fund is not reflected, however, in lower net annual profit as these funds are factored into the disposition of profit (accumulation of reserves).

High valuation charges in domestic lending business As in previous years, by far the largest share of risk provisions at German banks in 2003 is likely to have been related to domestic lending. Credit institutions continued to deal with a large number of corporate insolvencies — which actually increased by 4.9% to 39,470 in the year under review. However, small enterprises were hit harder than in the previous year. By contrast, the percentage of large insolvencies, which had increased sharply in 2002, declined in 2003. The fact that risk provisions were reduced despite an increase in insolvencies may reflect, among other things, greater risk awareness on the part the German credit institutions as far as their lending

Credit institutions' cost/income ratios, by category of banks

| n | 0/2 |
|---|-----|
| n | 7/0 |

| | General administrative spending as a percentage of | | | | | | |
|--|--|------|--------|--|--|--|--|
| Category of banks | 2001 | 2002 | 2003 p | | | | |
| | gross earnings 1 | | | | | | |
| All categories of banks | 77.5 | 71.3 | 72.8 | | | | |
| Commercial banks | 91.6 | 80.2 | 87.0 | | | | |
| Big banks | 101.3 | 83.4 | 98.7 | | | | |
| Regional banks and other commercial banks | 79.0 | 75.9 | 73.7 | | | | |
| Branches of foreign banks | 66.7 | 64.6 | 57.3 | | | | |
| Landesbanken | 64.4 | 62.5 | 57.4 | | | | |
| Savings banks | 70.9 | 67.9 | 67.4 | | | | |
| Regional institutions of credit cooperatives | 71.8 | 66.1 | 86.2 | | | | |
| Credit cooperatives | 78.9 | 75.2 | 74.2 | | | | |
| Mortgage banks | 35.7 | 37.0 | 37.6 | | | | |
| Special purpose banks | 31.7 | 31.7 | 34.7 | | | | |
| | income from operating business ² | | | | | | |
| All categories of banks | 71.4 | 67.2 | 66.4 | | | | |
| Commercial banks | 80.4 | 74.2 | 74.0 | | | | |
| Big banks | 83.8 | 77.9 | 79.5 | | | | |
| Regional banks and other commercial banks | 75.4 | 69.2 | 66.9 | | | | |
| Branches of foreign banks | 56.1 | 57.8 | 53.7 | | | | |
| Landesbanken | 57.1 | 56.1 | 53.1 | | | | |
| Savings banks | 69.9 | 66.5 | 66.2 | | | | |
| Regional institutions of credit cooperatives | 62.5 | 52.5 | 63.1 | | | | |
| Credit cooperatives | 76.7 | 73.1 | 69.5 | | | | |
| Mortgage banks | 33.4 | 35.6 | 37.8 | | | | |
| Special purpose banks | 30.4 | 31.4 | 32.8 | | | | |

 ¹ Aggregate net interest and net commissions received. —
 2 Gross earnings plus net profit or net loss on financial operations and net other operating income or charges.

¹ Within these items use had already been made of the cross-offsetting option permissible under section 340 (f) (3) of the German Commercial Code.

Operating result before net income or net charges from the valuation of assets *

| | 2001 | | 2002 | 2003 p | | |
|--|-----------|------|-----------|--------|-----------|------|
| Category of banks | € million | % 1 | € million | % 1 | € million | % 1 |
| All categories of banks | 32,443 | 0.46 | 38,214 | 0.54 | 39,107 | 0.56 |
| Commercial banks | 9,512 | 0.40 | 12,506 | 0.54 | 12,131 | 0.54 |
| Big banks | 4,753 | 0.29 | 6,177 | 0.39 | 5,400 | 0.35 |
| Regional banks and other commercial banks | 4,637 | 0.69 | 6,201 | 0.92 | 6,576 | 0.95 |
| Branches of foreign banks | 122 | 0.33 | 128 | 0.40 | 155 | 0.55 |
| Landesbanken | 5,441 | 0.34 | 5,648 | 0.34 | 6,094 | 0.37 |
| Savings banks | 8,058 | 0.85 | 9,568 | 0.98 | 9,862 | 1.01 |
| Regional institutions of credit cooperatives | 788 | 0.33 | 1,025 | 0.48 | 644 | 0.32 |
| Credit cooperatives | 3,824 | 0.72 | 4,632 | 0.85 | 5,661 | 1.02 |
| Mortgage banks | 2,800 | 0.30 | 2,436 | 0.26 | 2,308 | 0.26 |
| Special purpose banks | 2,020 | 0.42 | 2,399 | 0.47 | 2,407 | 0.46 |

^{*} Partial operating result plus net profit or net loss on financial operations and net other operating income or

charges. — ${\bf 1}$ As a percentage of the average balance sheet total.

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business is concerned. Owing to the relatively low share of consumer credit in banks' overall lending to domestic enterprises and households, consumer insolvencies are again likely to have played only a secondary role in banks' risk provisioning in 2003. Given their very strong growth, which in the year under review again far outstripped the increase in corporate insolvencies, risk provisions for consumer credit could in the future have a more marked negative impact on banks' performance. Write-downs on debt securities, which accrue in part to net income or net charges from the valuation of assets, amounted to €1.9 billion in 2003, following €1.0 billion in the previous year.2

An examination of the situation at the categories of banks shows that the decrease in

the risk provisions was particularly strong for those groups which had posted a relatively sharp increase in the previous year. First, this meant those credit institutions which, like the big banks and the Landesbanken, are active in wholesale banking and which in 2002 were particularly affected by large insolvencies. Second, savings banks and credit cooperatives operating in retail business made a distinct reduction in their net charges from the valuation of assets. Even so, in 2003 – as in the past few years – these two categories of banks had to cope with relatively high risk provisions as a percentage of their average balance sheet totals. At savings banks this figure was 0.54% (2002: 0.71%) and at credit cooperatives 0.56% (2002: 0.67%).

Banks with retail business particularly affected

² Owing to changes in reporting methods, the comparability of the results for 2002 and 2003 is limited.

Relative significance of major income and cost items for individual categories of banks in 2003 P

Percentage of total surplus in operating business

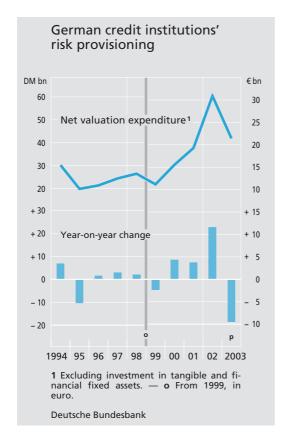
| ltem | All categories of banks | Big banks | Regional banks | Landes- banken | Savings banks | Regional institutions of credit cooperatives | Credit cooperatives | Mortgage banks |
|--|-------------------------------|------------------|-------------------|-------------------|------------------|---|---------------------|-------------------|
| Net interest received | 70.3 | 49.3 | 66.1 | 79.0 | 80.6 | 53.6 | 75.4 | 102.2 |
| Net commissions received | 20.9 | 31.2 | 24.6 | 13.4 | 17.7 | 19.6 | 18.3 | - 1.6 |
| Net profit or net loss on financial operations | 5.5 | 18.6 | 2.3 | 2.7 | 0.8 | 21.2 | 0.7 | 0. |
| Net other operating income or charges | 3.3 | 0.9 | 7.0 | 4.9 | 0.9 | 5.6 | 5.6 | - 0.7 |
| Total surplus in operating business | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| General administrative spending | - 66.4 | - 79.5 | - 66.9 | - 53.1 | - 66.2 | - 63.1 | - 69.5 | - 37.8 |
| of which Staff costs Other administrative spending | - 35.7 - 30.7 | - 41.5 - 38.0 | - 30.2 - 36.7 | - 26.0 - 27.1 | - 40.1 - 26.1 | – 29.9 – 33.2 | - 41.0 - 28.5 | – 17.9 – 20.0 |
| Net income or net charges from the valuation of assets | - 18.7 | - 18.0 | - 12.9 | - 28.9 | - 18.0 | - 29.4 | - 16.7 | - 29.9 |
| Net other and extraordinary income or charges | - 13.3 | -30.2 | - 12.6 | - 35.2 | 0.7 | - 4.6 | 1.8 | - 9.9 |
| Memo item Profit for the financial year before tax | 1.6 | - 27.7 | 7.6 | - 17.2 | 16.5 | 2.8 | 15.6 | 22.4 |
| Taxes on income and earnings | - 4.8 | 1.9 | - 3.8 | - 3.7 | - 10.4 | 7.0 | - 8.0 | - 6.9 |
| Profit for the financial year after tax | - 3.2 | - 25.9 | 3.8 | - 20.9 | 6.0 | 9.8 | 7.6 | 15. |

Perceptible increase in operating result

Despite continued high risk provisions, the weakening negative impact of net charges from the valuation of assets resulted in the operating result for the German banking industry as a whole more than doubling from €7.0 billion in the previous year to €17.4 billion in 2003. All the categories of banks improved their operating result, some considerably.

Other and extraordinary income or charges

Balance on "extraordinary account" impairs overall result In the year under review, net other and extraordinary income or charges reduced the overall result by an unusually large amount; from €3.9 billion in 2002, it dropped to -€15.5 billion in 2003. There are, however, striking substantial differences among the categories of banks. Although the contributions to profit made by the "extraordinary account" deteriorated at all categories of banks, the effect on the overall result was particularly strong at the big banks (-€8 billion from -€2 billion in 2002) and the Landesbanken (-€4.6 billion from -€3.4 billion in 2002). At -€2.5 billion (2002: -€0.6 billion), regional banks and other commercial banks also registered considerable losses in the "extraordinary account". Much the same can be said of mortgage banks and the regional institutions of credit cooperatives. By contrast, the savings banks' and the credit cooperatives' result was bolstered somewhat by the "extraordinary account".



Value adjustments dominate net result from financial investment business The slump was driven by a considerable decline in the net result from financial investment business at credit institutions; it dropped €13.9 billion from €8.6 billion in 2002 to -€5.3 billion in 2003. On the one hand, those credit institutions which recorded (net) income from value adjustments in respect of participating interests, shares in affiliated enterprises and transferable securities experienced a drop of €9.9 billion in their net receipts from financial investment business;3 on the other hand, at the other institutions, charges connected with the corresponding write-downs and value adjustments rose by €4.1 billion. The overall negative net result from financial investment business primarily reflects value adjustments of participating interests and is concentrated almost exclusively at the big banks and Landesbanken. Although the result at most of the institutions in these two categories was affected negatively by the result of their financial investment business, the average performance was affected noticeably by especially sharp declines at individual institutions.

This was compounded by declining net results of the extraordinary income and charges in the narrower sense across all the categories of banks (-€4.2 billion after €1.5 billion in 2002). While this did not have a major impact on the earnings of most of the categories of banks, it reduced considerably the income of the big banks. Apart from charges connected with restructuring, the revaluation of securities and participating interests also played a role, becoming the dominant factor in the overall "extraordinary account". Transferred profits increased slightly from €3.2 billion in 2002 to €3.6 billion in the year under review. The negative developments could not be offset by the other items in the "extraordinary account": income from the release of special reserves shrank (to €0.4 billion from €0.8 billion in 2002)4 and the overall decline in the charges from loss transfers (-€2.7 billion after -€3.8 billion), albeit with marked variations across the individual categories of banks, was not great enough to counter this negative impact.

Increase in charges and decline in income in the "extraordinary account"

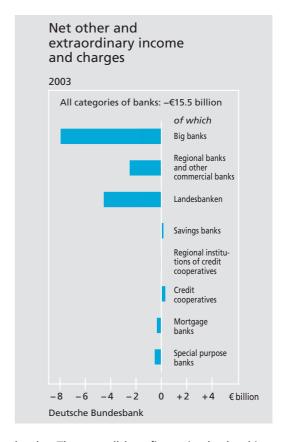
³ In the case of income or charges on financial investment business, the credit institutions made use, as usual, of the option of offsetting these two items. Pursuant to section 340 (c) (2) of the German Commercial Code, such offsetting permits the inclusion of income and charges from financial investment business.

⁴ The special reserves were mainly formed in 1999 and are being released up to 2003 with an effect on income. See Deutsche Bundesbank, The performance of German credit institutions in 1999, *Monthly Report*, September 2000, pp 59-61.

Taxes on income and earnings, profit for the financial year

Profit for the financial year before tax drops sharply again In the year under review, the considerable negative impact from the "extraordinary account" far exceeded the increase in the operating result, the upturn of which was therefore unable to bear positive fruit in terms of profit for the financial year before tax. Consequently, in 2003 profit for the financial year before tax in the German banking industry fell year on year - from €10.9 billion in 2002 to €1.9 billion. In accordance with the development in the "extraordinary account", however, the various categories of bank presented a differentiated picture: the big banks, which had already booked losses for the year before tax in 2002 (-€1.9 billion) made losses of €7.3 billion in 2003. The Landesbanken, which made a profit of €1.3 billion in 2002, booked losses of €2.2 billion in 2003. Regional banks and other credit institutions also suffered major declines; their profit for the financial year before tax fell from €2.8 billion in 2002 to €1.5 billion in 2003. Mortgage banks also recorded declines in 2003. By contrast, the savings banks (+€4.8 billion) and the credit cooperatives (+€2.9 billion) were able to make a perceptible year-on-year improvement in their profit for the year before tax.

Marked deterioration in return on equity Owing to the overall unfavourable earnings trend, the return on equity before tax, calculated as an average of all the banks, declined sharply again in 2003 after having worsened considerably in 2002. The figure was 0.73% in the year under review, following 4.49% in 2002; however, there were some major divergences across the various categories of



banks. The overall low figure in the banking industry was mainly caused by declining profits at the big banks and the Landesbanken. By contrast, savings banks and credit cooperatives managed to increase their return on equity before tax.

Taxes on income and earnings rose sharply by €1.7 billion to €5.5 billion in 2003 despite generally declining annual profit – primarily as a result of tax expenses at the savings banks. This was also related to income but, owing mainly to a special effect, was, at €3.0 billion, nearly double the amount of the previous year.⁵ At €1.5 billion, tax expenses at credit cooperatives were also clearly up on

Increase in taxes on income and earnings

⁵ The non-recognition of write-downs to their going-concern value in the previous years led to payments of tax arrears.



Breakdown of other and extraordinary income or charges

€ million

| Item | 2001 | 2002 | 2003 p |
|---|---------|----------|----------|
| Net other and extraordinary income or charges | 1,225 | 3,923 | - 15,503 |
| Income (total) | 10,020 | 17,292 | 3,723 |
| From value readjustments in respect of participating interests, shares in affiliated enterprises and transferable securities held as financial fixed assets | 5,787 | 12,040 | 2,184 |
| From the release of special reserves | 1,502 | 889 | 451 |
| From loss transfers | 353 | 777 | 95 |
| Extraordinary income | 2,378 | 3,586 | 993 |
| Charges (total) | - 8,795 | - 13,369 | - 19,226 |
| Value adjustments in respect of participating interests, shares in affiliated enterprises and transferable securities held as financial fixed assets | - 1,827 | - 3,412 | - 7,482 |
| Charges incurred through loss transfers | - 2,785 | - 4,550 | - 2,860 |
| Transfers to special reserves | - 113 | - 64 | - 63 |
| Extraordinary charges | - 2,221 | - 2,102 | - 5,192 |
| Profits transferred under profit pooling and profit transfer agreements | | - 3,241 | |

the previous year. In financial year 2003 the big banks reported "tax receipts" of €0.5 billion in their non-consolidated accounts, which, however, mainly reflected the reduction in provisions for taxation at one institution. For most of the other categories of banks, taxes on income and earnings generally changed only slightly in the year under review.

Substantially lower balance sheet profit

For the first time ever, the German banking industry as a whole posted an annual loss after tax of €3.7 billion, which resulted from the losses made at the big banks and the Landesbanken. By contrast, the other categories of banks posted net profits for the year. In calculating the balance sheet profit, earnings after tax was, as in the two preceding years, again hit hard by substantial losses of €2.1 billion being carried forward in the year under review. Moreover, €1.9 billion was allocated to the fund for general banking risks, also putting pressure on profits. Finally, the necessary extensive drawings on provisions and participation rights capital exceeded the corresponding amounts transferred into the provisions by €11.2 billion.6 On balance, the reported balance sheet profit again fell considerably in 2003 – by €1.2 billion, or 26%, to €3.6 billion – from €6.6 billion in 2001 and €4.8 billion in 2002.

⁶ Extensive drawings to offset the annual losses were undertaken primarily at individual institutions in the big bank category and at individual Landesbanken.

Return on capital of individual categories of banks *

In %

| Category of banks | 1999 | | 2000 | | 2001 | | 2002 | | 2003 p | |
|--|-------|---------|-------|--------|------|--------|--------|----------|-----------|----------|
| All categories of banks | 11.22 | (6.51) | 9.32 | (6.09) | 6.19 | (4.57) | 4.49 | (2.91) | 0.73 (| - 1.45) |
| Commercial banks | 9.69 | (7.01) | 8.19 | (7.32) | 4.74 | (4.24) | 0.97 | (0.04) | - 6.24 (| - 6.56) |
| of which | | | | | | | | | | |
| Big banks | 6.23 | (5.48) | 6.34 | (7.23) | 4.96 | (5.69) | - 3.14 | (- 3.30) | - 12.85 (| – 11.99) |
| Regional banks and other commercial banks | 16.51 | (10.08) | 11.58 | (7.44) | 4.13 | (1.26) | 8.99 | (6.62) | 4.54 | (2.26) |
| Landesbanken | 10.61 | (5.92) | 8.14 | (4.22) | 4.78 | (4.01) | 2.80 | (1.94) | - 4.25 (| - 5.17) |
| Savings banks | 15.18 | (6.12) | 13.39 | (6.05) | 9.16 | (5.06) | 8.15 | (4.65) | 11.07 | (4.05) |
| Regional institutions of credit cooperatives | 5.74 | (3.98) | 12.95 | (8.84) | 4.43 | (2.74) | 4.56 | (4.95) | 0.66 | (2.30) |
| Credit cooperatives | 10.70 | (4.74) | 8.59 | (4.09) | 7.46 | (4.41) | 9.68 | (6.60) | 10.55 | (5.16) |
| Mortgage banks | 15.62 | (8.87) | 5.89 | (2.50) | 8.92 | (6.48) | 9.12 | (7.36) | 5.34 | (3.70) |

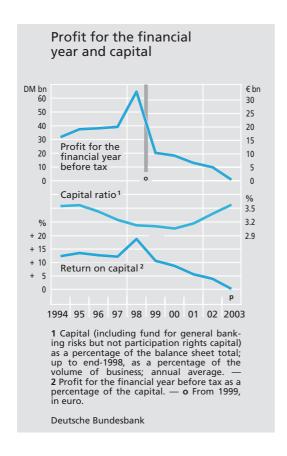
^{*} Profit for the financial year before tax (in brackets: after tax) as a percentage of the average capital as shown in the balance sheet (including

the fund for general banking risks, but excluding participation rights capital).

Deutsche Bundesbank

Outlook

Outlook for 2004 Current figures for the first half of the year suggest that the performance of credit institutions can be expected to stabilise somewhat in 2004. Owing to the value adjustments carried out in 2003 and the declining rate of corporate insolvencies in the first half of 2004, the need for risk provisioning in the domestic lending business is likely to reduce further. The same applies to value adjustment in banks' financial investment business. The restructuring measures that have now been implemented should also have a stronger impact on administrative expenses as the oneoff expenses (such as severance payments) associated with these measures are not likely to affect the results as strongly as in previous years. Compared with expenditure, the trend in income for 2004 is more difficult to forecast. Net interest received is likely to be depressed in 2004 by the decline in the volume of business in 2003, and particularly by the reduction in risk assets. Furthermore, developments in assets-side business depends not least on future cyclical developments. Our current estimates suggest that a slight expansion can be expected in this area. Given the interest rate trends to date, it remains to be seen whether this will be reflected in higher net interest received. Owing to rather weak developments in the equity markets in the first half of 2004, it will be difficult to achieve a similar amount of income from ownaccount trading to that earned in the previous year.



All in all, the performance of the German banking industry should improve in the current financial year. However, the figures available to date also show that it is still not safe to expect a sustainable and considerable across-the-board improvement for German banks, particularly as far as their operating business is concerned.

The tables accompanying this article are printed on the following pages.

Major components of credit institutions' profit and loss accounts, by category of banks

| Percentage of the | average ba | | | | | | | | | |
|-------------------|---------------------|--------------|--------------|---|--------------|--------------|--|--------------------|----------|-----------------|
| | | Commercia | al banks | | | | | | | |
| | | | of which | | | | | | | |
| | All cat- egories | | | Regional banks and other commer- | Landes- | Savings | Regional institu- tions of credit coopera- | Credit coopera- | Mortgage | Special purpose |
| Financial year | of banks | Total | Big banks | cial banks | banken | banks | tives | tives | banks | banks |
| | Interest re | ceived (tota | ıl) 1 | | | | | | | |
| 1997 | 5.76 | 5.34 | 4.94 | 5.82 | 5.70 | 6.28 | 4.64 | 6.20 | 6.39 | 5.30 |
| 1998 | 5.59 | 5.07 | 4.61 | 5.68 | 5.53 | 6.05 | 4.61 | 5.95 | 6.54 | 5.20 |
| 1999 | 5.33 | 5.00 | 4.85 | 5.45 | 5.28 | 5.71 | 4.11 | 5.60 | 6.04 | 5.11 |
| 2000 | 5.51 | 5.32 | 5.24 | 5.58 | 5.63 | 5.72 | 5.04 | 5.69 | 5.81 | 5.03 |
| 2001 | 5.39 | 5.12 | 4.91 | 5.68 | 5.47 | 5.75 | 4.91 | 5.76 | 5.73 | 4.95 |
| 2002 | 4.83 | 4.41 | 4.09 | 5.18 | 4.67 | 5.53 | 4.15 | 5.47 | 5.36 | 4.59 |
| 2003 p | 4.39 | 3.82 | 3.42 | 4.74 | 4.25 | 5.24 | 3.42 | 5.15 | 5.09 | 4.15 |
| | Interest pa | nid | | | | | | | | |
| 1997 | 4.26 | 3.71 | 3.44 | 4.02 | 5.05 | 3.56 | 3.92 | 3.43 | 5.76 | 4.45 |
| 1998 | 4.22 | 3.61 | 3.33 | 3.99 | 4.91 | 3.54 | 3.86 | 3.40 | 5.92 | 4.37 |
| 1999 | 4.05 | 3.57 | 3.69 | 3.30 | 4.66 | 3.23 | 3.51 | 3.10 | 5.51 | 4.49 |
| 2000 | 4.36 | 4.15 | 4.30 | 3.85 | 5.07 | 3.39 | 4.26 | 3.24 | 5.35 | 4.46 |
| 2001 | 4.28 | 3.97 | 4.02 | 3.85 | 4.88 | 3.47 | 4.29 | 3.36 | 5.30 | 4.43 |
| 2002 | 3.63 | 3.07 | 2.99 | 3.25 | 4.08 | 3.15 | 3.49 | 2.98 | 4.97 | 4.01 |
| 2003 p | 3.23 | 2.65 | 2.57 | 2.83 | 3.63 | 2.82 | 2.96 | 2.62 | 4.66 | 3.60 |
| | Excess of i | nterest rece | ived over in | terest paid | = net intere | est received | | | | |
| 1997 | 1.50 | 1.62 | 1.50 | 1.79 | 0.65 | 2.72 | 0.72 | 2.76 | 0.63 | 0.85 |
| 1998 | 1.37 | 1.45 | 1.28 | 1.69 | 0.62 | 2.52 | 0.76 | 2.56 | 0.62 | 0.83 |
| 1999 | 1.28 | 1.43 | 1.15 | 2.15 | 0.62 | 2.48 | 0.60 | 2.49 | 0.52 | 0.62 |
| 2000 | 1.14 | 1.17 | 0.94 | 1.72 | 0.56 | 2.33 | 0.78 | 2.45 | 0.45 | 0.57 |
| 2001 | 1.12 | 1.15 | 0.89 | 1.83 | 0.60 | 2.28 | 0.62 | 2.41 | 0.43 | 0.53 |
| 2002 | 1.20 | 1.34 | 1.10 | 1.93 | 0.59 | 2.38 | 0.66 | 2.49 | 0.40 | 0.59 |
| 2003 p | 1.16 | 1.17 | 0.85 | 1.91 | 0.63 | 2.42 | 0.46 | 2.53 | 0.43 | 0.55 |
| | Excess of c | ommissions | received ov | ver commiss | ions paid = | net commis | ssions receiv | ved . | | |
| 1997 | 0.35 | 0.63 | 0.76 | 0.48 | 0.10 | 0.47 | 0.23 | 0.54 | - 0.01 | 0.17 |
| 1998 | 0.34 | 0.62 | 0.69 | 0.50 | 0.10 | 0.48 | 0.20 | 0.55 | - 0.01 | 0.13 |
| 1999 | 0.37 | 0.70 | 0.63 | 0.89 | 0.11 | 0.52 | 0.18 | 0.62 | - 0.01 | 0.05 |
| 2000 | 0.42 | 0.76 | 0.68 | 0.99 | 0.13 | 0.55 | 0.21 | 0.69 | - 0.01 | 0.05 |
| 2001 | 0.36 | 0.64 | 0.57 | 0.85 | 0.11 | 0.50 | 0.15 | 0.58 | - 0.01 | 0.05 |
| 2002 | 0.34 | 0.60 | 0.53 | 0.79 | 0.11 | 0.49 | 0.14 | 0.57 | - 0.01 | 0.09 |
| 2003 p | 0.35 | | | | 0.11 | 0.53 | 0.17 | | - 0.01 | 0.09 |
| | | | | | | | | | | |

O Up to end-1998, as a percentage of the volume of business; from 1999, as a percentage of the balance sheet total. Excluding the balance sheet total/volume of business of the foreign branches of savings banks. Statistical increase in the volume of

business owing to the inclusion of foreign branches: in 1998, mortgage banks + DM1.3 billion. — 1 Interest received plus current income and profits transferred under profit pooling and profit transfer agreements.



Major components of credit institutions' profit and loss accounts, by category of banks (cont'd)

| | | | al banks | | | | | | | 4 |
|--------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|---|--------------------------------------|------------------------------|---|--------------------------------------|--------------------------------------|--------------------------------------|
| | | | of which | | | | | | | |
| Financial year | All cat- egories of banks | Total | Big banks | Regional banks and other commer- cial banks | Landes- banken | Savings banks | Regional institu- tions of credit coopera- tives | Credit coopera- tives | Mortgage banks | Special purpose banks |
| | General ac | Iministrativ | e spending | | | | | | | |
| 1997 1998 1999 | 1.21 1.16 1.16 | 1.58 1.53 1.71 | 1.70 1.54 1.50 | 1.44 1.49 2.28 | 0.42 0.40 0.44 | 2.05 2.04 2.01 | 0.58 0.57 0.56 | 2.38 2.34 2.30 | 0.19 0.18 0.15 | 0.66 0.57 0.19 |
| 2000 2001 2002 2003 p | 1.16 1.14 1.10 1.10 | 1.67 1.65 1.55 1.53 | 1.51 1.48 1.36 1.37 | 2.08 2.12 2.06 1.93 | 0.43 0.45 0.44 0.42 | 1.99 1.97 1.95 1.99 | 0.56 0.55 0.53 0.54 | 2.39 2.36 2.30 2.33 | 0.15 0.15 0.14 0.16 | 0.19 0.18 0.22 0.22 |
| 2003 P | | erating resul | | 1.93 | 0.42 | 1.99 | 0.54 | 2.33 | 0.16 | 0.22 |
| 1997 1998 1999 | 0.64 0.55 0.50 | 0.68 0.54 0.42 | 0.56 0.43 0.29 | 0.83 0.70 0.76 | 0.33 0.32 0.29 | 1.14 0.96 0.99 | 0.37 0.39 0.22 | 0.92 0.77 0.81 | 0.44 0.43 0.36 | 0.35 0.39 0.48 |
| 2000 2001 2002 2003 p | 0.41 0.33 0.44 0.41 | 0.26 0.15 0.38 0.23 | 0.11 - 0.02 0.27 0.02 | 0.64 0.56 0.65 0.69 | 0.26 0.25 0.26 0.31 | 0.89 0.81 0.92 0.96 | 0.43 0.22 0.27 0.09 | 0.75 0.63 0.76 0.81 | 0.30 0.27 0.25 0.27 | 0.43 0.39 0.47 0.42 |
| | Net profit | or net loss o | on financial | operations | | | | | | |
| 1997 1998 1999 | 0.06 0.07 0.06 | 0.10 0.13 0.15 | 0.13 0.09 0.17 | 0.06 0.18 0.07 | 0.05 0.07 0.03 | 0.06 0.05 0.03 | 0.10 0.05 0.12 | 0.02 0.02 0.01 | 0.00 0.00 0.00 | 0.02 0.01 0.00 |
| 2000 2001 2002 2003 p | 0.10 0.08 0.04 0.09 | 0.24 0.20 0.09 0.24 | 0.32 0.30 0.13 0.32 | 0.07 - 0.03 0.01 0.07 | 0.05 0.04 0.04 0.02 | 0.02 0.00 0.00 0.02 | 0.09 0.06 0.11 0.18 | 0.00 - 0.01 - 0.01 0.02 | 0.00 0.00 0.00 0.00 | 0.00 0.00 0.00 0.00 |
| | Net incom | e or net cha | rges from t | he valuatio | n of assets | | | | | |
| 1997 1998 1999 | - 0.26 - 0.25 - 0.19 | - 0.30 - 0.25 - 0.23 | - 0.25 - 0.15 - 0.24 | | | | - 0.10 - 0.19 - 0.17 | - 0.41 - 0.36 - 0.39 | | |
| 2000 2001 2002 2003 p | - 0.24 - 0.28 - 0.44 - 0.31 | - 0.18 - 0.26 - 0.39 - 0.33 | - 0.16 - 0.24 - 0.38 - 0.31 | | - 0.12 - 0.20 - 0.47 - 0.23 | | - 0.47 - 0.32 - 0.42 - 0.25 | - 0.47 - 0.50 - 0.67 - 0.56 | - 0.19 - 0.12 - 0.20 - 0.13 | - 0.15 - 0.15 - 0.21 - 0.13 |

Major components of credit institutions' profit and loss accounts, by category of banks (cont'd)

| | | Commercia | al banks | | | | | | | |
|--------------------|---------------------|--------------|----------------|---|--------------|--------------|--|--------------------|--------------|--------------------|
| | | | of which | | | | | | | |
| | All cat- egories | | | Regional banks and other commer- | Landes- | Savings | Regional institu- tions of credit coopera- | Credit coopera- | Mortgage | Special purpose |
| Financial year | of banks | Total | Big banks | cial banks | banken | banks | tives | tives | banks | banks |
| | Operating | result | | | | | | | | |
| 1997 | 0.46 | 0.50 | 0.40 | 0.61 | 0.26 | 0.72 | 0.38 | 0.62 | 0.33 | 0.29 |
| 1998 | 0.41 | 0.47 | 0.32 | 0.65 | 0.20 | 0.69 | 0.26 | 0.54 | 0.36 | 0.2 |
| 1999 | 0.41 | 0.38 | 0.20 | 0.81 | 0.25 | 0.87 | 0.19 | 0.54 | 0.27 | 0.2 |
| 2000 | 0.30 | 0.36 | 0.24 | 0.63 | 0.22 | 0.44 | 0.05 | 0.35 | 0.14 | 0.3 |
| 2001 | 0.18 | 0.14 | 0.05 | 0.36 | 0.14 | 0.32 | 0.01 | 0.22 | 0.18 | 0.2 |
| 2002 | 0.10 | 0.15 | 0.00 | 0.50 | - 0.13 | 0.27 | 0.06 | 0.17 | 0.06 | 0.2 |
| 2003 p | 0.25 | 0.21 | 0.04 | 0.58 | 0.14 | 0.47 | 0.06 | 0.46 | 0.14 | 0.3 |
| | Net other | and extraor | dinary inco | me or charg | jes | | | | | |
| 1997 | - 0.04 | - 0.10 | - 0.12 | - 0.10 | - 0.02 | 0.02 | - 0.05 | 0.03 | - 0.03 | - 0.1 |
| 1998 | 0.20 | 0.58 | 1.03 | 0.09 | 0.06 | 0.01 | 0.46 | 0.03 | - 0.04 | 0.0 |
| 1999 | - 0.05 | 0.00 | 0.04 | - 0.07 | - 0.01 | - 0.27 | - 0.04 | - 0.06 | - 0.03 | - 0.03 |
| 2000 | - 0.01 | - 0.07 | - 0.03 | - 0.16 | - 0.03 | 0.11 | 0.30 | 0.05 | - 0.05 | 0.0 |
| 2001 | 0.02 | 0.04 | 0.13 | - 0.18 | - 0.03 | 0.06 | 0.12 | 0.14 | - 0.05 | - 0.0 |
| 2002 | 0.06 | - 0.11 | - 0.12 | - 0.08 | 0.21 | 0.08 | 0.09 | 0.29 | 0.07 | - 0.03 |
| 2003 p | - 0.22 | - 0.47 | - 0.52 | - 0.36 | - 0.28 | 0.02 | - 0.04 | 0.06 | - 0.04 | - 0.10 |
| | Profit for t | he financia | l year befor | e tax | | | | | | |
| 1997 | 0.42 | 0.40 | 0.28 | 0.51 | 0.25 | 0.75 | 0.33 | 0.65 | 0.29 | 0.18 |
| 1998 | 0.61 | 1.06 | 1.35 | 0.74 | 0.26 | 0.70 | 0.72 | 0.57 | 0.31 | 0.22 |
| 1999 | 0.35 | 0.38 | 0.23 | 0.74 | 0.24 | 0.60 | 0.16 | 0.48 | 0.24 | 0.2 |
| 2000 | 0.29 | 0.29 | 0.21 | 0.47 | 0.19 | 0.55 | 0.36 | 0.40 | 0.09 | 0.30 |
| 2001 | 0.20 | 0.18 | 0.18 | 0.18 | 0.11 | 0.38 | 0.13 | 0.35 | 0.13 | 0.20 |
| 2002 | 0.15 | 0.04 | - 0.12 | 0.41 | 0.08 | 0.35 | 0.14 | 0.46 | 0.14 | 0.2 |
| 2003 p | 0.03 | - 0.25 | 0.48 | 0.22 | - 0.14 | 0.49 | 0.02 | 0.52 | 0.09 | 0.22 |
| | | he financia | - | | | | | | | |
| 1997 | 0.21 | 0.27 | 0.21 | 0.33 | 0.13 | 0.26 | 0.15 | 0.25 | 0.17 | 0.1 |
| 1998 | 0.32 | 0.59 | 0.66 | 0.51 | 0.14 | 0.26 | 0.58 | 0.22 | 0.18 | 0.1 |
| 1999 | 0.20 | 0.28 | 0.20 | 0.45 | 0.13 | 0.24 | 0.11 | 0.21 | 0.13 | 0.2 |
| 2000 | 0.19 | 0.26 | 0.24 | 0.30 | 0.10 | 0.25 | 0.24 | 0.19 | 0.04 | 0.28 |
| 2001 2002 | 0.15 0.10 | 0.16 0.00 | 0.21 - 0.13 | 0.05 0.30 | 0.10 0.05 | 0.21 0.20 | 0.08 0.16 | 0.21 | 0.09 0.11 | 0.18 0.2 |
| 2002 2003 p | - 0.05 | | - 0.13 | | - 0.17 | | | 0.31 0.26 | | |
| | | 0.27 | 0.44 | 0.11 | 0.17 | 0.10 | . 0.00 | 0.20 | 0.07 | 0.2 |
| For footnotes, see | 031. | | | | | | | | | |
| | | | | | | | | | | |



Credit institutions' profit and loss accounts

| | Interest busi | ness | | Non-interest | business | | General adm | ninistrative sp | ending | |
|--------------|---------------|---------------|---------------|--------------|--------------|--------------|-------------|-----------------|--------------|-----------------|
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | Partial |
| | Net | | | Net com- | | | | | | operating |
| | interest | | | missions | | | | | Total other | result |
| | received | Interest | | received | Commis- | | Total | | adminis- | (col 1 plus |
| | (col 2 less | received | Interest | (col 5 less | sions | Commis- | (col 8 plus | | trative | col 4 less |
| | col 3) | (total) 1 | paid | col 6) | received | sions paid | col 9) | Staff costs | spending 2 | col 7) |
| Financial | | | | | | | | | | |
| year | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| | | | | | | | | | | |
| | DM billion | | | | | | | | | |
| 1996 | 140.8 | 518.3 | 377.5 | 29.2 | 33.3 | 4.1 | 110.0 | 64.4 | 45.6 | 60.0 |
| 1997 | 144.6 | 554.5 | 409.9 | 34.1 | 39.1 | 5.0 | 116.9 | 67.1 | 49.8 | 61.8 |
| 1998 | 147.5 | 602.9 | 455.3 | 37.0 | 43.6 | 6.6 | 125.2 | 70.1 | 55.1 | 59.3 |
| 1999 | 152.2 | 631.5 | 479.3 | 43.9 | 52.3 | 8.4 | 137.3 | 75.2 | 62.1 | 58.9 |
| | € billion | | | | | | | | | |
| 1999 | 77.8 | 322.9 | 245.0 | 22.5 | 26.8 | 4.3 | 70.2 | 38.4 | 31.8 | 30.1 |
| 2000 | 76.9 | 369.9 | 293.1 | 28.1 | 33.8 | 5.7 | 77.7 | 42.0 | 35.7 | 27.3 |
| 2001 | 79.2 | 382.4 | 303.2 | 25.3 | 31.2 | 5.9 | 81.0 | 43.0 | 38.0 | 23.5 |
| 2002 | 85.6 | 344.5 | 258.9 | 24.3 | 30.2 | 5.9 | 78.3 | 41.6 | 36.7 | 31.6 |
| 2003 p | 81.8 | 308.8 | 227.0 | 24.4 | 30.6 | 6.3 | 77.3 | 41.6 | 35.7 | 28.8 |
| | Year-on-vea | r change in % | , 5 | | | | | | | |
| 4007 | 1 | J | | 450 | 47.5 | 24.4 | | | | 241 |
| 1997 | 2.8 | 7.0 | 8.5 | 16.9 | 17.5 | 21.4 | 6.4 | 4.3 | 9.4 | 3.1 |
| 1998 1999 | 2.2 3.0 | 8.8 | 11.2 5.2 | 8.5 | 11.7 19.9 | 33.0 26.4 | 7.2 9.6 | 4.6 7.2 | 10.8 | - 3.9 |
| 2000 | - 1.2 | 4.7 14.6 | 19.6 | 18.7 25.1 | 26.3 | 32.5 | 10.6 | 9.3 | 12.8 12.3 | - 1.1 - 9.2 |
| 2000 | 3.0 | 3.4 | 3.5 | - 9.8 | - 7.6 | 3.3 | 4.3 | 2.5 | 6.6 | - 3.2 - 13.8 |
| 2002 | 8.0 | - 9.9 | – 14.6 | - 4.0 | - 3.2 | 0.0 | - 3.3 | - 3.4 | - 3.3 | 34.2 |
| 2003 p | - 4.4 | - 10.4 | - 12.3 | 0.4 | 1.7 | 7.2 | - 1.2 | 0.1 | - 2.6 | - 8.9 |
| 2005. | | | | | | | | | | . 0.5 . |
| | Percentage of | of the averag | e balance she | et total | | | | | | |
| 1996 | 1.65 | 6.07 | 4.42 | 0.34 | 0.39 | 0.05 | 1.29 | 0.75 | 0.53 | 0.70 |
| 1997 | 1.50 | 5.76 | 4.26 | 0.35 | 0.41 | 0.05 | 1.21 | 0.70 | 0.52 | 0.64 |
| 1998 | 1.37 | 5.59 | 4.22 | 0.34 | 0.40 | 0.06 | 1.16 | 0.65 | 0.51 | 0.55 |
| 1999 | 1.28 | 5.33 | 4.05 | 0.37 | 0.44 | 0.07 | 1.16 | 0.63 | 0.52 | 0.50 |
| 2000 | 1.14 | 5.51 | 4.36 | 0.42 | 0.50 | 0.08 | 1.16 | 0.63 | 0.53 | 0.41 |
| 2001 | 1.12 | 5.39 | 4.28 | 0.36 | 0.44 | 0.08 | 1.14 | 0.61 | 0.54 | 0.33 |
| 2002 | 1.20 | 4.83 | 3.63 | 0.34 | 0.42 | 0.08 | 1.10 | 0.58 | 0.52 | 0.44 |
| 2003 p | 1.16 | 4.39 | 3.23 | 0.35 | 0.44 | 0.09 | 1.10 | 0.59 | 0.51 | 0.41 |

1 Interest received plus current income and profits transferred under profit pooling and profit transfer agreements. — 2 Including depreciation of and adjustments for tangible and intangible assets, but ex-

cluding depreciation of and adjustments for assets leased ("broad" definition). — 3 Up to end-1998, volume of business; from 1999, balance sheet total. — 4 Excluding the volume of business/balance

| | | Net income | | | | | | | |
|---------------|-------------|---------------|------------|------------|---------------|----------------|---------------|-----------------|-----------|
| | | or net | | | | | | | |
| | | charges from | | | | | Profit or | | |
| | | the valuation | | | | | loss (–) for | | |
| | | of assets | | Net other | Profit for | | the financial | | |
| Net profit or | Net other | (other than | Operating | and extra- | the financial | | vear after | Memo item | |
| net loss on | operating | tangible or | result | ordinary | year before | Taxes on | tax | Balance | |
| financial | income or | financial | (col 10 to | income or | tax (col 14 | income and | (col 16 less | sheet | |
| operations | charges | fixed assets) | col 13) | charges | plus col 15) | earnings | col 17) | total 3,4 | |
| орегасіонз | charges | TIACU USSCIS) | cor 13) | charges | pius coi 15) | carriirigs | COI 177 | total -/- | |
| | 43 | 43 | | 45 | 4.5 | 47 | 10 | 40 | Financial |
| 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | year |
| | | | | | | | | DM billion | |
| _ | _ | _ | | | | | | | |
| 4.1 | 1.4 | - 22.1 | 43.5 | - 4.3 | 39.2 | 20.3 | 18.9 | | |
| 5.3 | 2.2 | - 25.1 | 44.2 | - 4.0 | 40.2 | 19.8 | 20.4 | 9,625.1 | 1997 |
| 7.1 | 5.2 | - 27.2 | 44.4 | 21.5 | 65.9 | 31.1 | 34.7 | 10,778.2 | |
| 7.0 | 4.8 | - 22.5 | 48.1 | - 6.3 | 41.8 | 17.6 | 24.2 | 11,845.3 | 1999 |
| | | | | | | | | € billion | |
| 3.6 | 2.4 | - 11.5 | 24.6 | - 3.2 | 21.4 | 9.0 | 12.4 | 6,056.4 | 1999 |
| 6.4 | 2.0 | - 15.9 | 19.9 | - 0.6 | 19.3 | 6.7 | 12.6 | 6,716.3 | 2000 |
| 5.4 | 3.5 | - 19.6 | 12.8 | 1.2 | 14.1 | 3.7 | 10.4 | 7,090.8 | 2001 |
| 3.0 | 3.7 | - 31.2 | 7.0 | 3.9 | 10.9 | 3.9 | 7.1 | 7,129.1 | 2002 |
| 6.4 | 3.8 | - 21.8 | 17.4 | - 15.5 | 1.9 | 5.5 | - 3.7 | 7,028.0 | 2003 p |
| | | | | | | | Year-on-year | change in % 5 | |
| 24.3 | S8.2 | - 13.6 | 1.7 | 6.9 | 2.7 | _ 2.5 | 8.3 | 12.6 | 1997 |
| 34.0 | 148.6 | - 8.3 | 0.9 | l . | 64.2 | 58.0 | 70.1 | 12.1 | 1998 |
| 1.7 | - 7.7 | 17.1 | 8.3 | | - 36.5 | - 43.6 | - 30.2 | 9.9 | 1999 |
| 79.8 | 16.4 | - 38.0 | - 19.1 | 81.4 | - 9.6 | - 24.9 | 1.5 | 10.9 | 2000 |
| - 16.7 | 73.0 | 23.5 | - 35.6 | | - 27.3 | - 45.6 | - 17.5 | 5.6 | 2001 |
| - 45.1 | 4.4 | - 59.1 | - 45.4 | 220.2 | - 22.2 | 4.9 | - 31.8 | 0.5 | 2002 |
| 118.5 | 3.6 | 30.3 | 147.2 | ١. | - 84.5 | 43.7 | | - 1.4 | 2003 p |
| | | | | | Per | centage of the | average balar | nce sheet total | |
| 0.05 | 0.02 | - 0.26 | 0.51 | - 0.05 | 0.46 | 0.24 | 0.22 | 1 | 1996 |
| 0.06 | 0.02 | - 0.26 | 0.46 | - 0.04 | 0.42 | 0.21 | 0.21 | | 1997 |
| 0.07 | 0.05 | - 0.25 | 0.41 | 0.20 | 0.61 | 0.29 | 0.32 | | 1998 |
| 0.06 | 0.04 | - 0.19 | 0.41 | - 0.05 | 0.35 | 0.15 | 0.20 | | 1999 |
| 0.10 | 0.03 | - 0.24 | 0.30 | - 0.01 | 0.29 | 0.10 | 0.19 | | 2000 |
| 0.08 | 0.05 | - 0.28 | 0.18 | 0.02 | 0.20 | 0.05 | 0.15 | | 2001 |
| 0.04 | 0.05 | - 0.44 | 0.10 | 0.06 | 0.15 | 0.05 | 0.10 | | 2002 |
| 0.09 | | | 0.25 | | | 0.08 | - 0.05 | | 2003 p |
| 5.05 | | 3.31 | 3.23 | - 0.22 | 5.05 | 2.00 | 0.05 | | |

sheet total of the foreign branches of savings banks. Statistical increase in the volume of business due to the inclusion of the foreign

branches: in 1998, mortgage banks + DM1.3 billion. — $\bf 5$ Statistical changes have been eliminated.



Credit institutions' profit and loss accounts *

| | | Interest busi | ness | | Non-interes | t business | | General adn | ninistrative sp | pending | |
|-------------------|----------------|---------------------------|--------------------|--------------------|----------------------|------------------|----------------|------------------|------------------|------------------|------------------|
| | | interest busi | 11033 | | Non interes | C DUSITICSS | | deneral adii | iiiiisti ative s | Jenuing | 1 |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | | Net | | | Net com | | | | | | Partial |
| | | Net interest | | | Net com- missions | | | | | Total other | operating result |
| | Number of | received | Interest | | received | Commis- | | Total | | adminis- | (col 2 plus |
| | reporting | (col 3 less | received | Interest | (col 6 less | sions | Commis- | (col 9 plus | Ctoff costs | trative | col 5 less |
| e | institutions | col 4) | (total) 1 | paid | col 7) | received | sions paid | col10) | Staff costs | spending 2 | col 8) |
| Financial year | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 |
| yeui | All categori | | | 7 | 3 | 0 | , | 0 | 3 | 10 | |
| | All categori | DM million | | | | | | | | | |
| 1999 | 2,897 | 152,209 | 631,467 | 479,258 | 43,930 | 52,338 | 8,408 | 137,284 | 75,174 | l 62,109 | l 58,855 l |
| .555 | | € million | | , 5,250 | 5/550 | . 52,550 | . 0,.00 | ,20 | , | . 02,.03 | . 30,033 |
| 1999 | 2,897 | 77,823 | 322,864 | 245,041 | 22,461 | 26,760 | 4,299 | 70,192 | 38,436 | 31,756 | 30,092 |
| 2000 2001 | 2,636 2,423 | 76,894 79,229 | 369,946 382,414 | 293,052 303,185 | 28,095 25,349 | 33,793 31,236 | 5,698 5,887 | 77,673 81,045 | 41,997 43,031 | 35,676 38,014 | 27,316 23,533 |
| 2001 | 2,423 | 85,568 | 344,472 | 258,904 | 23,349 | 30,212 | 5,885 | 78,324 | 41,578 | 36,746 | 31,571 |
| 2003 P | 2,128 | 81,760 | | | | | | | | | |
| | Commercial | | | | | | | | | | |
| 1000 | 224 | DM million | 170,000 | 125 604 | 34.604 | . 20.460 | . 2700 | | . 20.042 | J 20 440 | 14.720 |
| 1999 | 224 | 50,410 € million | 176,093 | 125,684 | 24,681 | 28,469 | 3,788 | l 60,361 | 30,943 | 29,418 | 14,729 |
| 1999 | 224 | 25,774 | 90,035 | 64,261 | 12,619 | 14,556 | 1,937 | 30,862 | 15,821 | 15,041 | 7,531 |
| 2000 | 224 | 25,731 | 117,211 | 91,480 | 16,822 | 19,617 | 2,795 | 36,806 | 18,562 | 18,244 | 5,747 |
| 2001 | 213 | 27,230 | 120,978 | 93,748 | 15,227 | 18,588 | 3,361 | 38,909 | 19,155 | 19,754 | 3,548 |
| 2002 2003 p | 206 193 | 30,850 26,341 | 101,741 85,993 | 70,891 59,652 | 13,894 13,249 | 17,145 16,611 | 3,251 3,362 | 35,897 34,449 | 17,414 17,023 | 18,483 17,426 | 8,847 5,141 |
| 20031 | Big banks | | 05,555 | 1 33,03 <u>2</u> | 13,213 | 10,011 | 3,302 | 31,113 | 17,023 | 17,120 | 3, |
| | | DM million | | | | | | | | | |
| 1999 | 4 | 28,068 | 118,111 | 90,042 | 15,467 | 17,346 | 1,880 | 36,480 | 19,654 | 16,826 | l 7,055 l |
| 1000 | , | € million | CO 200 | I 4C 020 | 7 000 | 0.000 | 0.01 | 10.053 | 10.040 | 0.00 | 2.607.1 |
| 1999 2000 | 4 4 | 14,351 14,174 | 60,389 79,073 | 46,038 64,899 | 7,908 10,205 | 8,869 11,251 | 961 1,046 | 18,652 22,770 | 10,049 12,182 | 8,603 10,588 | 3,607 1,609 |
| 2001 | 4 | 14,727 | 81,187 | 66,460 | 9,454 | 11,134 | 1,680 | 24,505 | 12,688 | 11,817 | - 324 |
| 2002 | 4 | 17,615 | 65,553 | 47,938 | 8,481 | 10,073 | 1,592 | 21,768 | 11,107 | 10,661 | 4,328 |
| 2003 p | Regional | l 13,035 banks and otl | | 39,426 | 8,223 | 10,191 | 1,968 | 20,992 | 10,957 | 10,035 | l 266 l |
| | | DM million | | | | | | | | | |
| 1999 | 192 | 22,046 | 55,804 | 33,758 | 9,122 | 10,964 | 1,842 | 23,380 | 11,127 | I 12,253 | l 7,788 l |
| | | € million | | | | | _ | | | | |
| 1999 2000 | 192 193 | 11,272 | 28,532 36,799 | 17,260 25,422 | 4,664 6,550 | 5,606 8,291 | 942 1,741 | 11,954 13,696 | 5,689 6,296 | 6,265 7,400 | 3,982 4,231 |
| 2001 | 188 | 12,341 | 38,240 | 25,422 | 5,701 | 7,376 | 1,675 | 14,248 | 6,399 | 7,400 | 3,794 |
| 2002 | 183 | 13,060 | 35,015 | 21,955 | 5,317 | 6,969 | 1,652 | 13,954 | 6,229 | 7,725 | 4,423 |
| 2003 p | Pranches | 13,134 of foreign ba | 32,665 | 19,531 | 4,884 | 6,271 | 1,387 | 13,277 | 5,989 | 7,288 | 4,741 |
| | Diancies | DM million | IIKS | | | | | | | | |
| 1999 | 28 | 295 | 2,179 | 1,883 | J 92 | l 158 | l 66 | J 501 | l 162 | 338 | - 113 |
| | | € million | 2,173 | . 1,003 | . 52 | | | . 301 | . 102 | | |
| 1999 | 28 | 151 | | | | | | | | | |
| 2000 2001 | 27 21 | 180 162 | 1,339 1,551 | 1,159 1,389 | 67 72 | 75 78 | 8 6 | 340 156 | 84 68 | 256 88 | - 93 78 |
| 2001 | 19 | 175 | 1,173 | 998 | 96 | 103 | 7 | 175 | 78 | 97 | 96 |
| 2003 p | 19 | 172 | | | | | 7 | | 77 | | |
| | Landesbank | | | | | | | | | | |
| 1000 | 12 | DM million | 140.200 | I 122.700 | I 2012 | 1 4755 | 1.042 | 11 500 | I 5012 | I 5.70 | 7.000 |
| 1999 | 13 | 16,411 € million | 140,200 | 123,788 | 2,812 | 4,755 | 1,942 | 11,588 | 5,912 | I 5,676 | l 7,636 l |
| 1999 | 13 | 8,391 | 71,683 | 63,292 | 1,438 | 2,431 | 993 | 5,925 | 3,023 | 2,902 | 3,904 |
| 2000 | 13 | 8,386 | 84,761 | 76,375 | 1,943 | 3,185 | 1,242 | 6,479 | 3,364 | 3,115 | 3,850 |
| 2001 2002 | 13 14 | 9,519 9,743 | 87,500 76,744 | 77,981 67,001 | 1,745 1,794 | 2,831 2,963 | 1,086 1,169 | 7,255 7,210 | 3,613 3,579 | 3,642 3,631 | 4,009 4,327 |
| 2002 2003 p | 13 | | | | | | | | | | |
| | | | | | | | | | | | |

For footnotes, see pp 38ff.

| Net p or ne on finan opera | t loss | Net other operating income or charges | Net income or net charges from the valuation of assets (other than tangible or financial fixed as- sets) | Operating result (col 11 to col 14) | Net other and extra- ordinary income or charges ³ | Profit for the finan- cial year before tax (col 15 plus col 16) | Taxes on income and earnings 4 | Profit or loss (-) for the finan- cial year after tax (col 17 less col 18) | With- drawals from or transfers to (–) reserves and parti- cipation rights capital 5 | Balance sheet profit or loss (–) (col 19 plus col 20) | Memo item Average annual balance sheet total 6,7 | |
|--|---|--|--|---|--|--|---|--|--|--|---|--|
| 12 | | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | Financia year |
| | | | | | | | | | | All catego | ies of banks | |
| | 7,016 | 4,788 | - 22,514 | l 48,145 | - 6,319 | 41,825 | 17,579 | 24,246 | - 8,263 | 15,983 | DM million 11,845,257 € million | 1999 |
| | 3,587 6,449 5,370 2,950 6,446 | 2,448 2,046 3,540 3,693 3,825 | - 11,511 - 15,886 - 19,616 - 31,217 - 21,754 | 24,616 19,925 12,827 6,997 17,353 | - 3,231 - 601 1,225 3,923 - 15,503 | 21,385 19,324 14,052 10,920 1,850 | 8,988 6,747 3,672 3,850 5,533 | 12,397 12,577 10,380 7,070 – 3,683 | - 4,225 - 3,975 - 3,797 - 2,267 7,237 | | 6,056,385 6,716,341 7,090,826 7,129,090 7,027,988 ercial banks DM million | 1999 2000 2001 2002 2003 p |
| | 5,169 | 1,463 | - 8,105 | l 13,257 | 162 | 13,419 | 3,704 | 9,715 | – 2,345 l | 7,370 | 3,523,421 € million | 1999 |
| | 2,643 5,371 4,719 2,144 5,355 | 748 868 1,245 1,515 1,635 | - 4,144 - 4,012 - 6,166 - 9,034 - 7,338 | 6,778 7,974 3,346 3,472 4,793 | 83 - 1,563 905 - 2,563 - 10,476 | 6,861 6,411 4,251 909 – 5,683 | 1,894 695 446 869 300 | 4,967 5,716 3,805 40 – 5,983 | - 1,199 - 1,147 - 2,040 769 5,660 | 3,768 4,569 1,765 809 – 323 | 1,801,497 2,201,783 2,362,423 2,309,650 2,251,587 Big banks DM million | 1999 2000 2001 2002 2003 p |
| | 4,207 | - 634 l | - 5,824 | 4,804 | 863 | 5,666 | 685 | 4,981 | - 1,177 | 3,804 | 2,437,024 € million | 1999 |
| | 2,151 4,761 4,882 2,074 4,901 | - 324 - 327 195 - 225 233 | - 2,978 - 2,352 - 3,900 - 6,119 - 4,751 | 2,456 3,691 853 58 649 | 441 - 510 2,098 - 1,989 - 7,964 | 2,897 3,181 2,951 – 1,931 – 7,315 | 350 - 443 - 438 96 - 490 | | – 602 – 1,325 – 1,154 2,889 7,698 I banks and o | 1,945 2,299 2,235 862 873 ther commen | | 1999 2000 2001 2002 2003 p |
| | 704 | 2,050 | - 2,282 | 8,259 | - 700 | 7,559 | 2,944 | 4,616 | – 1,158 | 3,458 | 1,024,243 € million | 1999 |
| | 360 442 - 192 59 451 | 1,048 1,151 1,035 1,719 1,384 | - 1,167 - 1,651 - 2,231 - 2,844 - 2,560 | 4,223 4,173 2,406 3,357 4,016 | - 358 - 1,052 - 1,197 - 568 - 2,510 | 3,865 3,121 1,209 2,789 1,506 | 1,505 1,125 840 735 755 | 2,360 1,996 369 2,054 751 | - 592 186 - 883 - 2,120 - 2,036 Bra | 1,768 2,182 – 514 – 66 – 1,285 nches of fore | ign banks | 1999 2000 2001 2002 2003 p |
| | 258 | ∥ 47 ∣ | 1 2 | l 194 | 0 | 194 | 76 | 117 | - 10 | 108 | DM million 62,154 € million | 1999 |
| | 132 168 29 11 3 | 24 44 15 21 18 | 1 - 9 - 35 - 71 - 27 | 99 110 87 57 128 | - 1 4 - 6 - 2 | 99 109 91 51 126 | 39 13 44 38 35 | 60 96 47 13 91 | - 5 - 8 - 3 0 - 2 | | 31,779 34,044 36,462 31,870 | 1999 2000 2001 2002 2003 p |
| | 751 | 1,181 | - 2,945 | 6,622 | - 278 | 6,345 | 2,807 | 3,538 | - 1,872 l | 1,666 | 2,656,093 € million | 1999 |
| | 384 680 573 644 345 | 604 573 859 677 639 | - 1,506 - 1,756 - 3,181 - 7,746 - 3,754 | 3,386 3,347 2,260 - 2,098 2,340 | - 142 - 504 - 423 3,400 - 4,573 | 3,244 2,843 1,837 1,302 – 2,233 | 1,435 1,371 296 399 482 | 1,809 1,472 1,541 903 – 2,715 | - 957 - 629 - 637 - 129 3,619 | 852 843 904 774 904 | 1,358,039 1,506,853 1,599,330 1,644,026 1,639,615 | 1999 2000 2001 2002 2003 p |

Credit institutions' profit and loss accounts * (cont'd)

| | | Interest busi | ness | | Non-interes | t business | | General adn | ninistrative sp | ending | |
|--|---|---|--|--|---|---|---------------------------------|--|--|---|---|
| | | | | | | | | | | | |
| | Number of reporting institutions | Net interest received (col 3 less col 4) | Interest received (total) 1 | Interest paid | Net com- missions received (col 6 less col 7) | Commis- sions received | Commis- sions paid | Total (col 9 plus col 10) | Staff costs | Total other adminis- trative spending 2 | Partial operating result (col 2 plus col 5 less col 8) |
| Financial year | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 |
| yeui | Saving bank | | 3 | 7 | 3 | 0 | , | 0 | , | 10 | |
| 1999 | 578 | DM million 43,543 € million | | | | _ | _ | _ | | | |
| 1999 2000 2001 2002 2003 p | 578 561 536 519 489 Regional ins | 22,263 21,526 21,606 23,234 23,540 titutions of co | | | 4,637 5,052 4,743 4,784 5,180 | 4,868 5,355 5,019 5,065 5,494 | 231 303 276 281 314 | 18,012 18,335 18,688 19,022 19,346 | 10,784 10,993 11,076 11,324 11,726 | 7,228 7,342 7,612 7,698 7,620 | 8,888 8,243 7,661 8,996 9,374 |
| 1999 | 4 | 2,582 ∣ € million | 17,618 | 15,036 | 773 | 1,389 | 616 | 2,394 | 1,101 | 1,293 | 960 |
| 1999 2000 2001 2002 2003 p | 4 3 2 2 2 | 1,320 1,821 1,480 1,414 936 | 9,008 11,800 11,769 8,865 6,972 | 7,688 9,979 10,289 7,451 6,036 | 395 499 354 303 343 | 710 979 647 565 629 | 315 480 293 262 286 | 1,224 1,323 1,316 1,135 1,103 | 563 621 614 540 523 | 661 702 702 595 580 | 491 997 518 582 176 |
| | Credit coope | | | | | | | | | | |
| 1999 | 2,032 | DM million 25,555 € million | 57,366 | 31,812 | 6,351 | 7,002 | l 651 | 23,623 | 13,812 | 9,810 | 8,283 |
| 1999 2000 2001 2002 2003 p | 2,032 1,791 1,619 1,488 1,392 | | 29,331 29,920 30,783 29,958 28,512 | 16,265 17,033 17,928 16,310 14,518 | 3,247 3,601 3,107 3,124 3,400 | 3,580 3,988 3,460 3,491 3,802 | 333 387 353 367 402 | 12,078 12,547 12,592 12,615 12,902 | 7,062 7,252 7,352 7,442 7,615 | 5,016 5,295 5,240 5,173 5,287 | 4,235 3,941 3,370 4,157 4,492 |
| | Mortgage b | anks DM million | | | | | | | | | |
| 1999 | 32 | 8,087 € million | 93,676 | 85,589 | l – 176 | I 327 | 503 | 2,372 | 1,262 | 1,111 | 5,539 l |
| 1999 2000 2001 2002 2003 p | 32 31 27 25 25 | | 47,896 51,095 53,012 49,868 44,657 | 43,761 47,100 49,007 46,173 40,862 | - 90 - 47 - 75 - 55 - 58 | 167 187 182 208 256 | 257 234 257 263 314 | 1,213 1,337 1,402 1,347 1,405 | 645 689 694 664 663 | 568 648 708 683 742 | 2,832 2,611 2,528 2,293 2,332 |
| | Special purp | DM million | | | | | | | | | |
| 1999 | 14 | 5,621 € million | 46,320 | 40,699 | 421 | l 876 | l 456 | 1,717 | 1,052 | 665 | 4,324 |
| 1999 2000 2001 2002 2003 p | 14 13 13 14 14 | | | | | 448 482 509 775 835 | 233 257 261 292 343 | 878 846 883 1,098 1,175 | 538 516 527 615 653 | 340 330 356 483 522 | 2,211 1,927 1,899 2,369 2,211 |
| | iviemo item: | Banks major DM million | ity-owned by | ioreign bank | <i>(</i> 5 <i>)</i> | | | | | | |
| 1999 | 60 | 5,197 € million | 13,004 | 7,808 | 2,548 | 3,123 | 575 | 5,457 | 2,625 | 2,832 | 2,288 |
| 1999 2000 2001 2002 2003 p | 60 55 51 49 45 | 2,657 2,517 3,019 3,430 3,521 | 6,649 7,105 11,676 15,964 14,921 | 3,992 4,588 8,657 12,534 11,400 | 1,303 1,262 1,426 1,186 1,425 | 1,597 2,049 2,233 1,929 1,818 | 294 787 807 743 393 | 2,790 2,840 3,216 3,381 3,323 | 1,342 1,381 1,474 1,486 1,442 | 1,448 1,459 1,742 1,895 1,881 | 1,170 939 1,229 1,235 1,623 |

^{*} Excluding building and loan associations, institutions in liquidation and institutions with a truncated financial year. — 1 Interest received plus current income and profits transferred under profit pooling and profit transfer agreements. — 2 Including depreciation of and adjust-

ments for tangible and intangible assets, but excluding depreciation of and adjustments for assets leased ("broad" definition). — 3 Excess of charges over income: –. — 4 In part, including taxes paid by legally dependent building and loan associations affiliated to Landesbanken. — 5 Including

| or n | | Net other operating income or charges | Net income or net charges from the valuation of assets (other than tangible or financial fixed assets) | Operating result (col 11 to col 14) | Net other and extra- ordinary income or charges ³ | Profit for the finan- cial year before tax (col 15 plus col 16) | Taxes on income and earnings 4 | Profit or loss (-) for the finan- cial year after tax (col 17 less col 18) | With- drawals from or transfers to (-) reserves and parti- cipation rights capital 5 | Balance sheet profit or loss (-) (col 19 plus col 20) | Memo item: Average annual balance sheet total 6 | |
|------|--------------------------------------|--|--|--|--|--|---|--|--|---|---|--|
| 12 | | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | Financial year |
| I | 462 | | | _ | | | _ | _ | _ | l 2,552 | aving banks DM million I 1,753,404 € million | 1999 |
| | 236 150 - 11 - 43 220 | 263 - 109 408 615 268 | - 1,559 - 4,229 - 4,980 - 6,927 - 5,247 | 7,828 4,055 3,078 2,641 4,615 | - 2,423 977 571 786 190 | 5,405 5,032 3,649 3,427 4,805 | 3,227 2,770 1,633 1,471 3,047 | • | - 873 - 976 - 829 - 676 - 604 onal institutio | | | 1999 2000 2001 2002 2003 p |
| I | 501 | 88 | - 714 | l 835 | l – 155 | 681 | 209 | l 471 | - 201 | 270 | | 1999 |
| | 256 219 132 234 370 | 45 17 138 209 98 | - 365 - 1,108 - 772 - 905 - 514 | 427 125 16 120 130 | - 79 710 286 189 - 81 | 348 835 302 309 49 | 107 265 115 - 27 - 123 | 241 570 187 336 172 | - 103 - 465 - 108 - 259 - 93 | 138 105 79 77 79 | 219,046 234,249 239,709 213,520 | 1999 2000 2001 2002 2003 p |
| ı | 96 | 1,162 | - 4,002 | l 5,539 | l – 628 | 4,911 | l 2,736 | l 2,175 | l – 399 | | DM million I 1,024,894 € million | 1999 |
| | 49 23 - 41 - 28 138 | 594 325 495 503 1,031 | - 2,046 - 2,445 - 2,671 - 3,687 - 3,106 | 2,832 1,844 1,153 945 2,555 | - 321 250 735 1,572 340 | 2,511 2,094 1,888 2,517 2,895 | 1,399 1,096 772 801 1,478 | 1,112 998 1,116 1,716 1,417 | - 204 85 - 182 - 768 - 451 | | tgage banks | 1999 2000 2001 2002 2003 p |
| ı | 0 | 176 | l – 1,563 | l 4,152 | l – 487 | 3,665 | 1,584 | 2,081 | l – 68 | I 2,013 | DM million I 1,552,201 | 1999 |
| | - 1 - 1 5 2 | 90 305 273 138 – 26 | - 799 - 1,681 - 1,121 - 1,843 - 1,110 | 2,123 1,236 1,679 593 1,198 | - 249 - 462 - 495 692 - 368 | 1,874 774 1,184 1,285 830 | 810 463 324 247 255 | 1,064 311 860 1,038 575 | - 35 188 680 - 331 15 | 1,029 499 1,540 707 590 Special pu | rpose banks | 1999 2000 2001 2002 2003 p |
| ı | 37 | 203 | - 2 , 136 | 2,429 | l – 196 | 2,234 | I 227 | 2,007 | l – 1,670 | I 336 | DM million ■ 906,828 € million | 1999 |
| | 19 5 - 1 - 6 16 | 104 67 122 36 180 | - 1,092 - 655 - 725 - 1,075 - 685 | 1,242 1,344 1,295 1,324 1,722 | - 100 - 9 - 354 - 153 - 535 | 1,142 1,335 941 1,171 1,187 | | | - 854 - 1,031 - 681 - 873 - 909 oks majority-c | | 463,654 445,251 481,621 508,807 528,174 eign banks 7 | 1999 2000 2001 2002 2003 p |
| ı | - 23 | 579 | l – 972 | l 1,872 | l – 853 | 1,019 | l 632 | I 387 | l 542 | I 929 | | 1999 |
| | - 12 - 116 - 143 108 287 | 296 454 327 561 292 | - 497 - 324 - 422 - 632 - 796 | 957 953 991 1,272 1,406 | - 436 21 - 266 - 18 - 837 | 521 974 725 1,254 569 | 323 251 349 449 276 | 198 723 376 805 293 | 277 229 134 - 310 390 | 475 952 510 495 683 | 284,168 | 1999 2000 2001 2002 2003 p |

profit or loss brought forward and withdrawals from or transfers to the fund for general banking risks. — 6 Excluding the balance sheet total of the foreign branches of savings banks. — 7 Separate presentation of the (legally

independent) credit institutions majority-owned by foreign banks and included in the categories "Regional banks and other commercial banks" and "Mortgage banks".

Credit institutions' charge and income items

| | | Charges | | | | | | | | | | |
|--|--|--|---|---|---|---|--|--|--|---|---|---|
| | | | | | | | General a | dministrativ | ve spendin | g | | |
| | | | | | | | | Staff costs | | | | |
| | | | | | | | | | | Social sec and costs to pensio other ber | ns and | |
| Financial year | Number of re- porting institu- tions | Total | Interest paid | Commis- sions paid | Net loss on finan- cial oper- ations | Gross loss on trans- actions in goods and sub- sidiary trans- actions | Total | Total | Wages and salaries | Total | of which Pensions | Other adminis- trative spend- ing 1 |
| 1995 1996 1997 1998 1999 | 3,571 3,458 3,359 3,167 2,897 | DM millio 527,936 553,979 597,592 666,066 696,747 | 365,373 377,496 409,914 455,339 | 3,308 4,115 4,960 6,593 8,408 | 207 383 625 289 1,048 | - - - - | 95,834 100,398 106,781 114,367 126,395 | 62,814 64,434 67,097 70,123 75,174 | 48,713 50,018 52,182 53,679 58,217 | 14,101 14,416 14,915 16,444 16,957 | 5,702 5,549 5,563 6,524 6,902 | 33,020 35,964 39,684 44,244 51,221 |
| 1999 2000 2001 2002 2003 p | 2,897 2,636 2,423 2,268 2,128 | € million 356,241 412,264 430,361 400,045 364,771 | 245,041 293,052 303,185 258,904 227,033 | 4,299 5,698 5,887 5,885 6,289 | 536 370 831 884 362 | - - - | 64,625 71,853 75,237 72,472 71,893 | 38,436 41,997 43,031 41,578 41,581 | 29,766 32,772 33,766 32,514 32,078 | 8,670 9,225 9,265 9,064 9,503 | 3,529 3,843 3,899 3,489 3,950 | 26,189 29,856 32,206 30,894 30,312 |

¹ Spending item does not include depreciation of and adjustments for tangible and intangible assets, shown net of depreciation of assets

leased ("narrow" definition). All other tables are based on a broad definition of "other administrative spending". — 2 In part, including

| | Income | | | | | | | | | |
|--|---|---|--|---|--|---|---|--|---|--|
| | | Interest rece | ived | | Current inco | me | | | | |
| Financial year | Total | | from lending and money market trans- actions | from debt securities and Debt Register claims | Total | from shares and other vari- able yield securities | from parti- cipating interests 1 | from shares in affiliated enterprises | Profits transferred under profit pooling and profit transfer agree- ments | Commis- sions received |
| | DM million | | | | | | | | | |
| 1995 | 547,389 | 486,795 | | | 10,865 | 4,628 | | 3,982 | 1,265 | 30,394 |
| 1996 1997 | 572,862 | 503,250 | 424,031 | 79,219 | 13,081 | 6,150 | 2,155 | 4,776 | 1,998 | 33,339 |
| 1998 | 617,995 700,804 | 535,553 578,663 | 452,798 488,258 | 82,755 90,405 | 16,737 22,551 | 8,301 10,627 | 2,900 3,628 | 5,536 8,296 | 2,184 1,640 | 39,056 43,603 |
| 1999 | 720,993 | | | | | | | | | |
| | € million | | . 505,.5. | . 55,.50 | , | 2,505 | | . 0,.00 | | . 52,555 |
| 1999 2000 2001 2002 2003 p | 368,638 424,841 440,741 407,115 361,088 | 309,151 351,570 363,138 323,949 294,273 | 258,300 290,904 298,110 266,031 243,607 | 60,666 65,028 57,918 | 12,550 16,994 17,379 17,446 10,997 | 6,631 7,951 9,849 7,226 6,525 | 1,426 2,219 2,169 1,835 1,220 | 4,493 6,824 5,361 8,385 3,252 | 1,163 1,382 1,897 3,077 3,523 | 26,760 33,793 31,236 30,212 30,643 |

¹ Including amounts paid up on cooperative society shares.

| Value adjus respect of to and intangi | angible | | | Value ad- justments | | | | | | | |
|---|------------------------------|-------------------------------|--|---|---|-------------------------------------|-------------------------------|--------------------------------|----------------|---|----------------|
| | of which Assets leased | Other operating charges | in respect of loans and advances, and pro- visions for con- tingent | in respect of parti- cipating interests, shares in affiliated enter- prises and transfer- able secu- rities held as finan- cial fixed assets | Charges incurred through loss transfers | Transfers to special reserves | Extra- ordinary charges | Taxes on income and earnings 2 | Other taxes | Profits trans- ferred under profit pooling and profit transfer agree- ments | Financial year |
| | | | | | | | | | | DM million | |
| 9,707 | 382 439 | 4,750 5,294 | 23,421 25,061 | 521 571 | 949 2,105 | 171 388 | 983 2,921 | 19,111 20,347 | 2,198 2,838 | 1,403 1,989 | 1995 1996 |
| 10,564 | 478 | 6,022 | 28,655 | 596 | 909 | 609 | 4,258 | 19,838 | 2,016 | 1,845 | 1997 |
| 11,328 | 494 | 6,362 | 30,059 | 545 | 1,294 | 358 | 6,395 | 31,148 | 243 | 1,746 | 1998 |
| 11,680 | 792 | 6,122 | 30,339 | 1,078 | 1,013 | 8,479 | 3,237 | 17,579 | 376 | 1,735 | 1999 |
| | 405 | . 2420 | 45.543 | | | 4 225 | 4.655 | | | € million | 4000 |
| 5,972 6,243 | 405 423 | 3,130 4,280 | 15,512 17,902 | 551 1,747 | 518 751 | 4,335 59 | 1,655 2,271 | 8,988 6,747 | 192 179 | 887 1,112 | 1999 2000 |
| 5,975 | 167 | 4,237 | 22,327 | 1,747 | 2,785 | 113 | 2,271 | 3,672 | 215 | 1,112 | 2001 |
| | | | | | | | | | | | |
| 5,995 | 143 | 4,288 | 34,213 | 3,412 | 4,550 | 64 | 2,102 | 3,850 | 185 | 3,241 | |

taxes paid by legally dependent building and loan associations affiliated to Landesbanken.

| | | | | Other operati | ng income | | | | |
|--|--|--|---|----------------|--------------------------------------|--|---------------------------|-------------------------------|----------------|
| Net profit on financial operations | Gross profit on trans- actions in goods and subsidiary transactions | adjustments in respect of loans and advances, and provi- sions for contingent liabilities and for commit- | Value re- adjustments in respect of participating interests, shares in affiliated enterprises and trans- ferable securities held as financial fixed assets | Total | of which from leasing business | Income from the release of special reserves | Extraordin- ary income | Income from loss transfers | Financial year |
| | | | | | | | | DM million | |
| 4,602 4,513 | 570 548 | 2,878 2,993 | 851 1,174 | 8,184 9,461 | 1,594 1,668 | 413 342 | 455 972 | 117 | 1995 1996 |
| 5,931 | 507 | 3,564 | 2,264 | 10,246 | 1,841 | 822 | 820 | 311 | 1997 |
| 7,368 | 457 | 2,895 | 15,740 | 11,826 | 988 | 298 | 15,087 | 676 | 1998 |
| 8,064 | 432 | 7,825 | 6,083 | 11,645 | 1,021 | 319 | 2,607 | | 1999 |
| | | | | | | | | € million | |
| 4,123 | 221 | 4,001 | 3,110 | 5,954 | 522 | 163 | 1,333 | 109 | 1999 |
| 6,819 | 201 | 2,016 | 2,329 | 6,727 | 536 | 1,840 | 1,025 | 145 | 2000 |
| 6,201 3,834 | 183 170 | 2,711 2,996 | 5,787 12,040 | 7,976 8,139 | 247 243 | 1,502 889 | 2,378 3,586 | 353 777 | 2001 2002 |
| 6,808 | 164 | 1,598 | | 9,359 | 220 | | | | 2002 2003 p |
| 5,500 | .01 | .,550 | 2,.01 | 5,555 | | | | | |

